

2017 WORLDPRESSTRENDS

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WORLD PRESS TRENDS

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Tord Association of Newspapers and News Publishers The World Association of Newspapers and News Publishers

Almost Transport T World's Press Condemns Arrest of Die Weit
Correspondent Deniz Yücel in Turkey, Calls for his Immediate Release

President Trump to Stop

waters have signalled their deep concern with the US administration's on the press by calling on US President Donald Trump to halt his 'fake and to ensure White House briefings remain accessible to all media. A letter, sent to the US administration, firmly rejects President Trump's repeated accusation that media is the 'enemy of the American People', and calls on his administration to build Donald Tru a better professional relationship with the media.

briefings re firmly reject of the Ame profession

Over 40 edit have signed mainstream

Over 40 editors in chief, CEOs and publishers representing media from around the world have signed a letter addressed to President Trump outlining how his regular labelling of mainstream news outlets as 'fake news' as well as the exclusion of critical media outlets from a recent White House press briefing signalled a worrying decline in accountability for his administration.

It is deeply unhelpful to see the President of the United States of America fuelling antagonism towards news outlets by labelling them - misleadingly - as 'fake news'," the letter to President a recent Whi Trump said. "We fear that the overall climate for media freedom currently being fostered by your presidency seriously jeopardises the on-going ability of a free press to hold power to account in administration the United States."

of Freedom Awarded to NEW STUDY: Surveillance, national security ta Editor, Dmitry Muratov threaten the sustainability of investigative iournalism around the world

m, the annual press freedom award of the World and News Publishers (WAN-IFRA), has been awarded And News Publishers (VVAIV-IPRA), has been awarueu

Chief of independent Russian newspaper, Novaya Protecting Journalism Sources in the Digital Age is a new global study produced by WAN-IFRA for UNESCO that examines the growing risks confronting forms of journalism dependent upon confidential sources and whistleblowers. It finds olombia during the opening ceremony of the 68th that the legal frameworks that support protection of journalistic sources, at international, regional and country levels, are under significant strain - a development that is seen to represent a direct challenge to the established universal human rights of freedom of expression and privacy, and one that especially constitutes a threat to the sustainability of investigative journalism.

The study, authored by former World Editors Forum/WAN-IFRA Research fellow Julie Posetti, covers 121 UNESCO Member States and represents a global benchmarking of ournalistic source protection in the Digital Age. It will be launched on World Press Freedom Day (May 3rd) during celebrations in Jakarta.



Protecting Journalism Source in the Digital Age

WAN-IFRA Press Freedom Paris, 21 November 2016 FOR IMMEDIATE RELEASE

Mexico: Medios regionales exp desconfianza ante respuesta c libertad de expresión, valorar

Mexico City, Mexico - 2017-05-30

Directivos de 10 medios regionales mexicanos y r de Periódicos y Editores de Noticias (WAN-IFRA) ecretaría de Gobernación (SEGOB) y de la Pror ara expresar sus inquietudes frente la crisis ar lialogar acerca de las medidas anunciadas p

Greater Protections Demanded For Women Journalists On Historic Anniversary of Press Freedom Law

The World Association of Newspapers and News Publishers (WAN-IFRA) and the The World Association of Newspapers and News Publishers (WAN-IFRA) and the World Editors Forum, in conjunction with the FOJO Media Institute, are calling World Editors Forum, in conjunction with the FUJU Media Institute, are calling on media worldwide to support stronger protections for women journalists in a on media worldwide to support stronger protections for women journalists in a text released to mark the 250th anniversary celebrations of Sweden's 'Freedom's 'Freedo

The 2nd December Declaration (http://zdecember.wan-ifra.org) highlights the need to Ine 2nd December Declaration (http://zdecember.wan-ira.org) nignlights the need to strengthen and support free, independent and professional journalism as a means of Surenguien and support nee, independent and profession and combatting hate crimes. Identifying women journalists as frequently the most vulnerable and exposed, the Declaration denounces as a danger to quality journalism - and ultimately democracy Lectaration denounces as a danger to quality journalism - and ultimately de silence the women who are making

Entre los asistentes participaron periodistas en algunos de los ... violencia contra medios de comunicación y expresaron su enojo por el alto ...

"It is deeply unhelpful to see the President of antagonism towards news outleten to President Trump and fostered has

OUR CONVERSATION TODAY

Trust is the New Currency

Shift to Loyalty Community Push-back against ad tech & the Duopoly



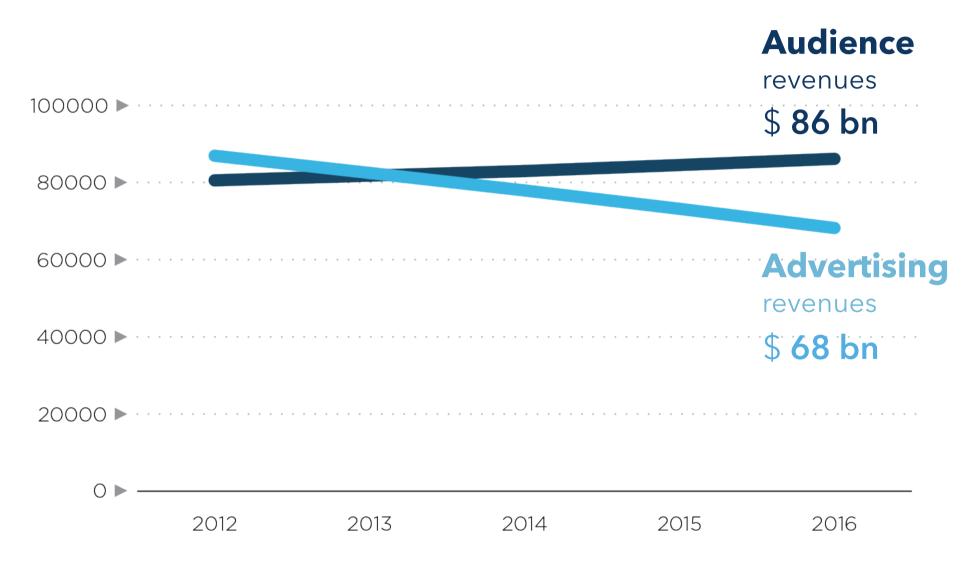




newspaperworld

vincentpeyregne

Global newspaper revenue 2012 - 2016



Digital Journalism - Waves of Disruption

Portals
1990-1997







Search 1997-2006







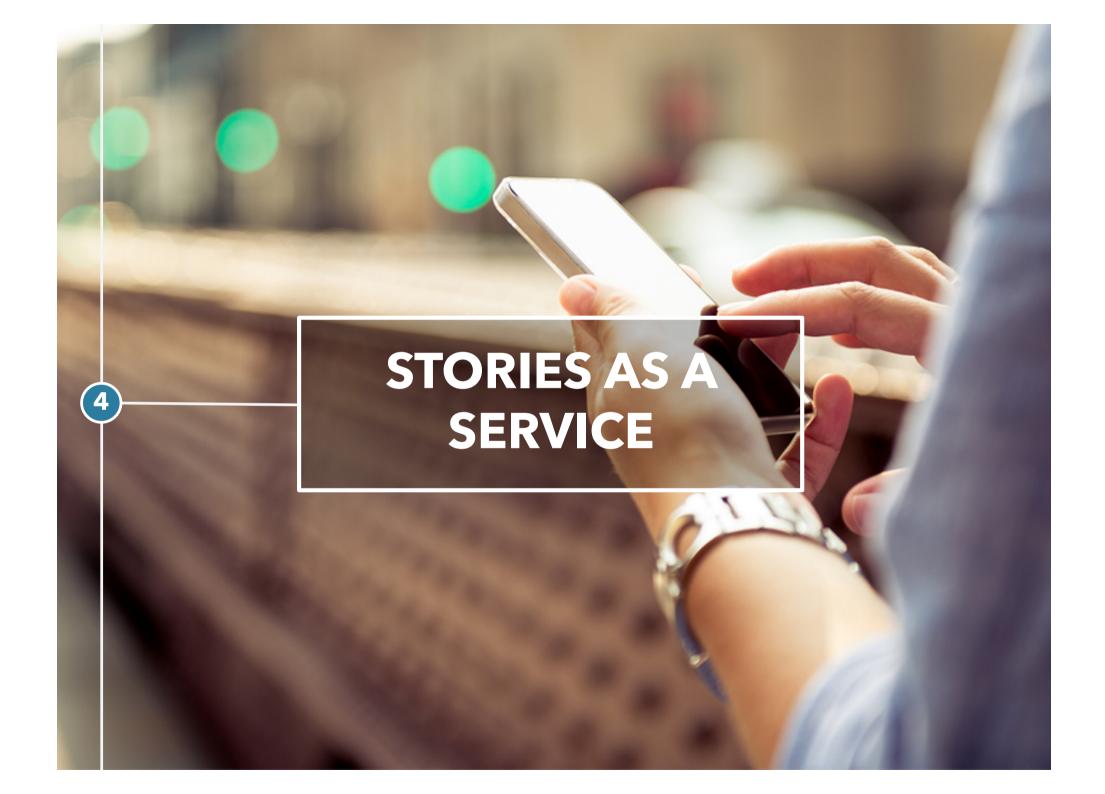
Social 2006-2015













Trust

ATTENTION is the **OLD** currency **TRUST** is the **NEW ONE**



Total **Facebook** Engagements in the US for Top 20 Election Stories



^{*}Engagement refers to the total number of shares, reactions and comments for a piece of content on Facebook. Source: Facebook data via BuzzSumo



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Buhari & APC's campaign promises: Appraising 9 pledges 2 years on

Two years ago Nigeria's President Muhammadu Buhari and his All Progressive Congress government assumed office on the back of promises of change. Are they being met halfway into the president's tenure?

12:35 | 30th May 2017 (GMT)

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Boko Haram

corruption

development

economy

education election

electricity

employment

health housing



Are 70% of Kenyans who can work jobless? Union chief mangles numbers

Unemployment remains a challenge to most African governments. Kenya's no less, but debating solutions should rest on accurate information.

02:56 | 26th May 2017 (GMT)

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In this section

Spot Check

Health Check

In Development

Got a claim for us to check?

Is there a claim that you would like us investigate?

Has a politician, a business or union leader, a health association or environmental group said something that you suspect is untrue or misleading and that should be challenged.

We cannot investigate every claim sent in to us. But we will log all suggestions and appreciate your help.

Suggest now

development

iobs

statistics

unemployment



ABOUT US

"Residents of Hong Kong funded FactWire -- because they think good information is indispensable to survive as citizens. They know that if they support quality, well-verified stories, they will know what is really going on, and they will not be deceived with slanted or special-interest driven information."

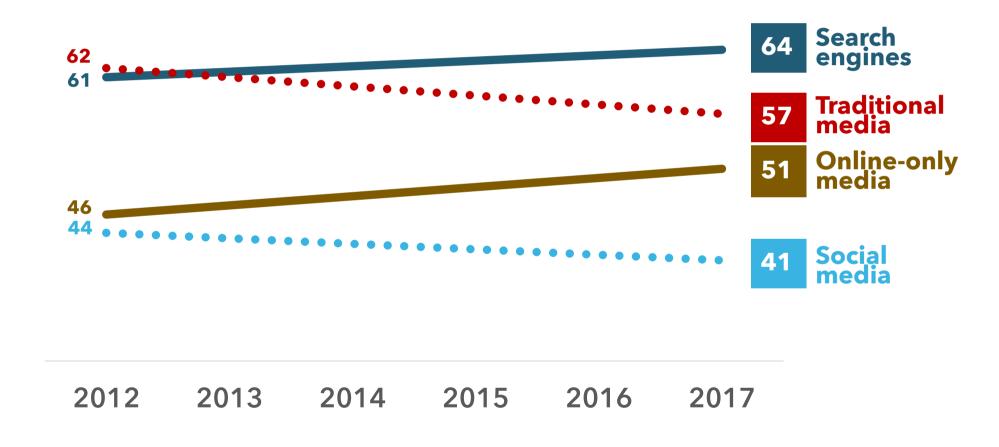
March 4, 2016 - Global Investigative Journalism Network

"FactWire is being backed by the largest crowdfunding campaign ever seen in Hong Kong, becoming the latest player to emerge in the media industry in recent months."

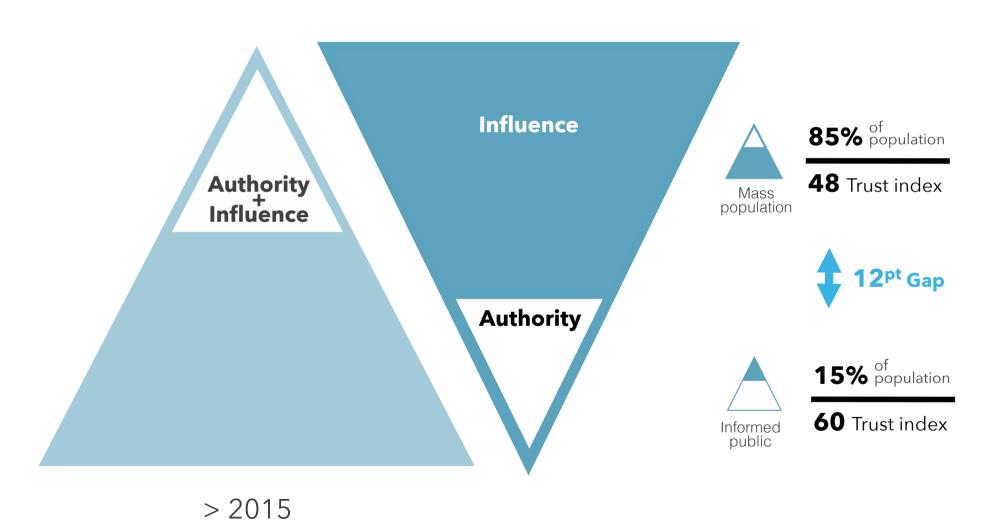
Aug 21, 2015 - South China Morning Post

Traditional media shows steepest decline in trust

Percent trust in each source for general news and information



2016The inversion of influence

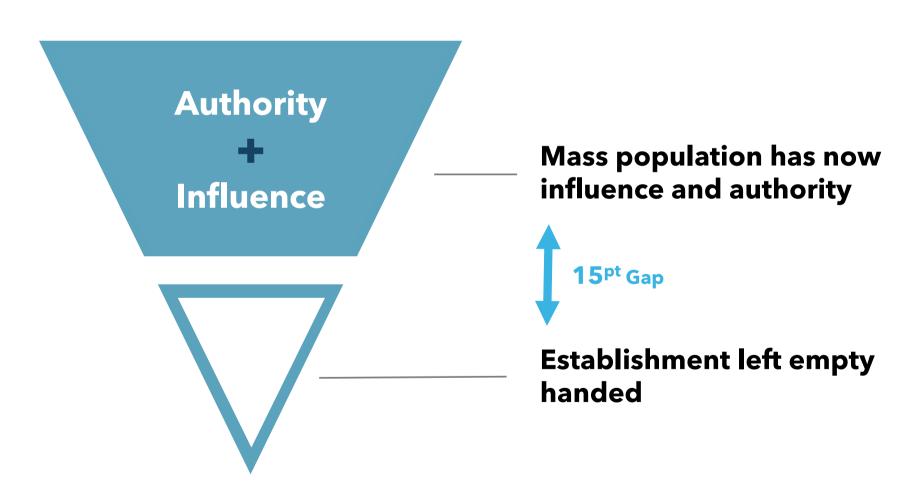


Source: Edelman Trust Barometer 2017

2017

Trust gap widens

Mass population rejects "established authority"

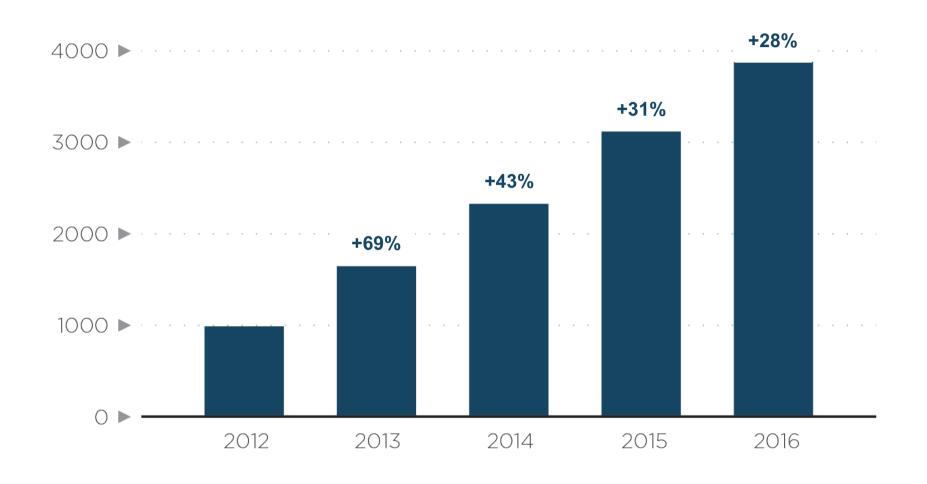


Collaborations = scale



Scale = control of customer relationships

Global newspaper digital **circulation revenues** 2012/2016



Snapshot of Digital Subscription success stories

Title	Digital Only Subs	% Subs that are pure digital versus total daily circulation
NYT	1,600,000 +	69%
The Times	185,000 +	44%
Süddeutsche Zeitung	40,000 +	13%
Aftenposten, regionals incl	110,000 +	38%
Le Figaro	60,000	20%
El Mundo		
FT	566,000+	75%
WSJ	1,000,000 +	50%
FAZ	40,000 +	20%
Les Echos	31,000 +	33%
The Economist	303,500+	
Boston Globe	80,000+	29%
Schwäbishe Zeitung	15,000 +	10%
Amedia (entire group 62 titles)	110,000 +	23%
Sud Ouest	14000 +	6%



COMMUNITY

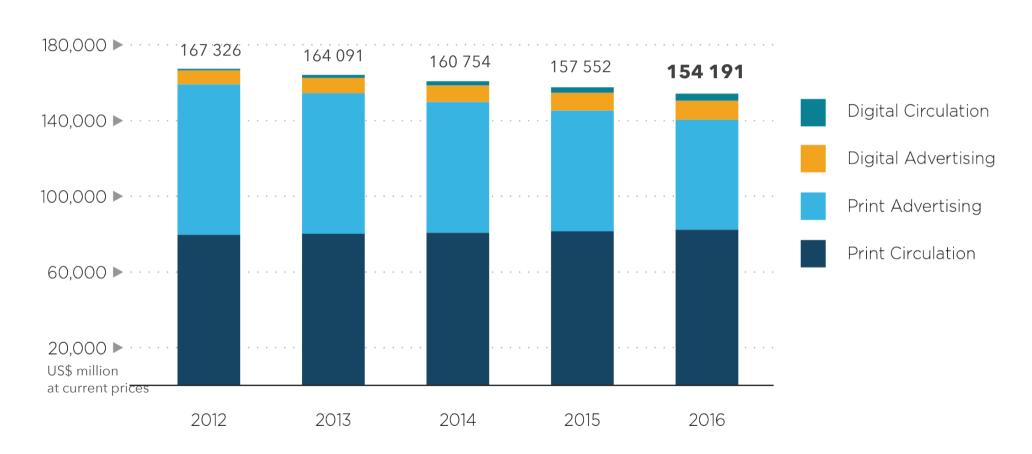
"NEWS NEEDS TO BE A **BUSINESS THAT BUILDS VALUE** FOR THE COMMUNITIES IT SERVES AND **SUSTAINS ITSELF AS A RESULT OF THAT VALUE**."

- Jeff Jarvis



Global newspaper traditional revenue sources 2012/2017

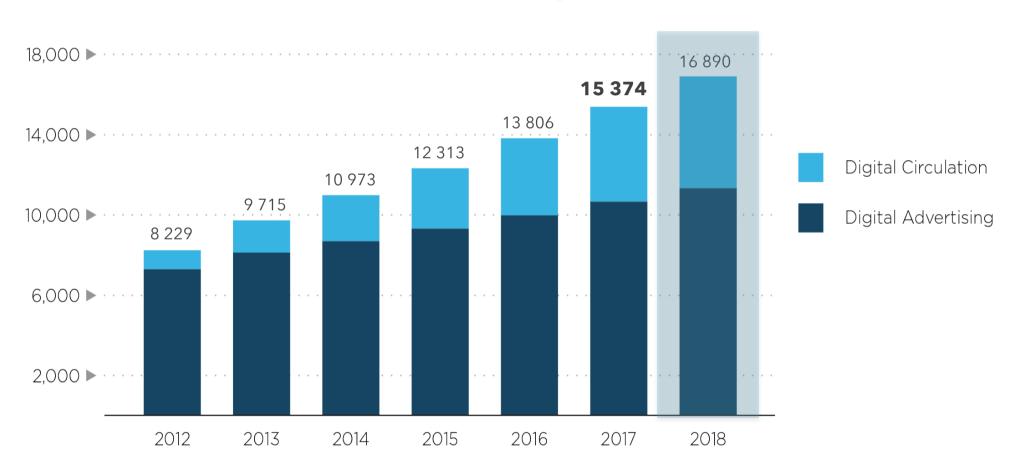
CAGR - 2%



Source: WPT Analysis, ZenithOptimedia and PwC Global Entertainment and Media Outlook: 2016-2020

Global newspaper digital revenues 2012/2017

CAGR + 16,5 %



Who pays for news, and why do people subscribe?





52%

of those who do not subscribe are "news seekers"

Coverage of a specific topic is the No. 1 reason people start subscribing

26%

who use a source for free might begin to pay for it



52%

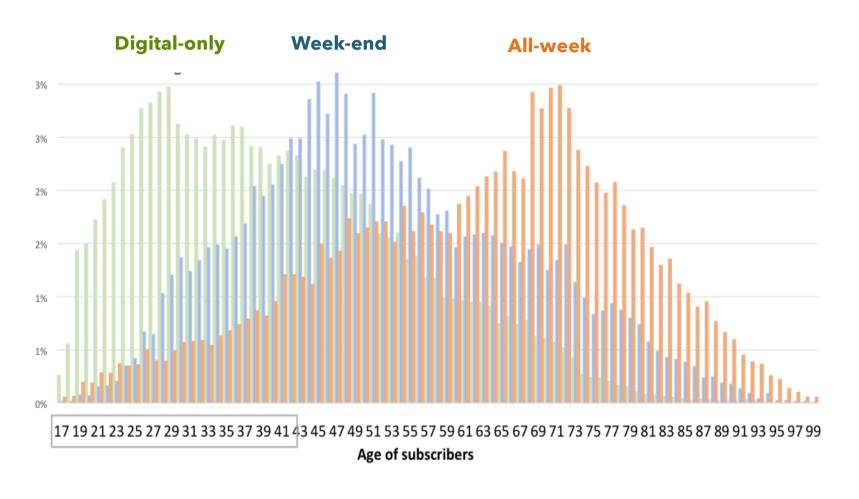
of payers subscribe to newspapers

53%

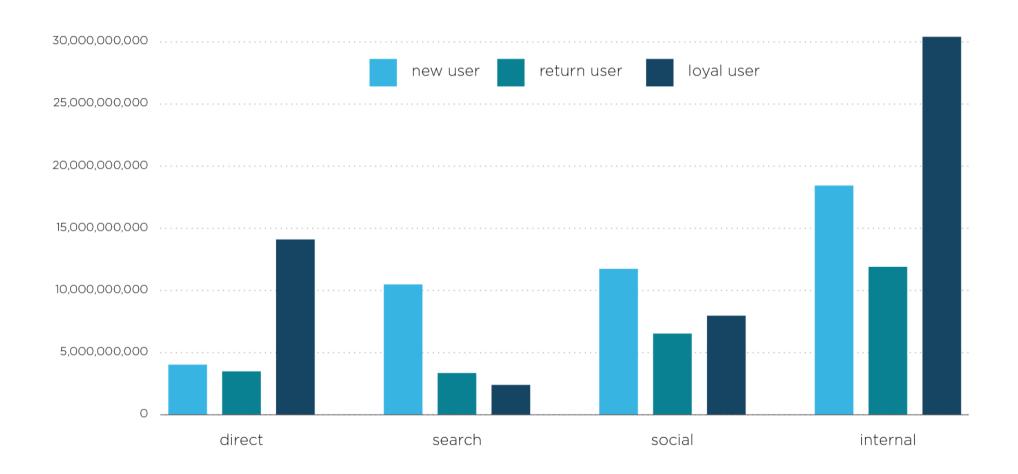
of digital subscribers have never paid for a print version of that outlet

Younger generation is willing to pay

Age distribution for new subscription sales per project Schibsted Norwegian subscription papers



Loyalty vs. pageviews





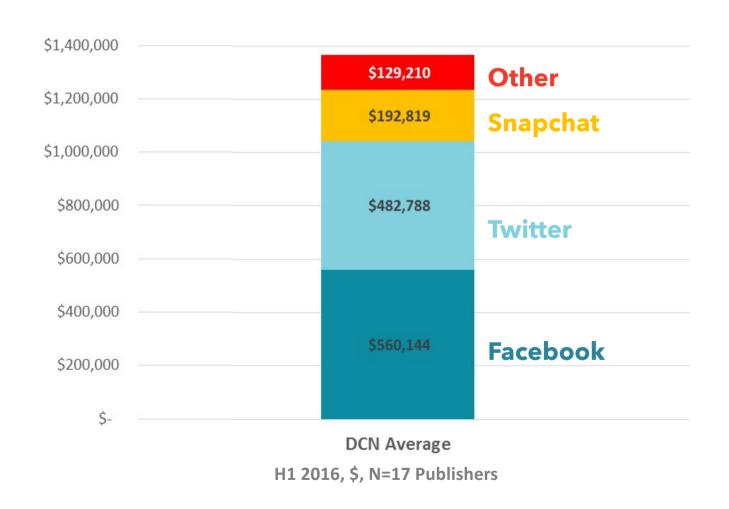
ADVERTISING

PUSH-BACK AGAINST AD TECH & THE DUOPOLY



ILLUSTRATION HANNE BERKAAK, BYHANDS FOR TINIUS TRUST

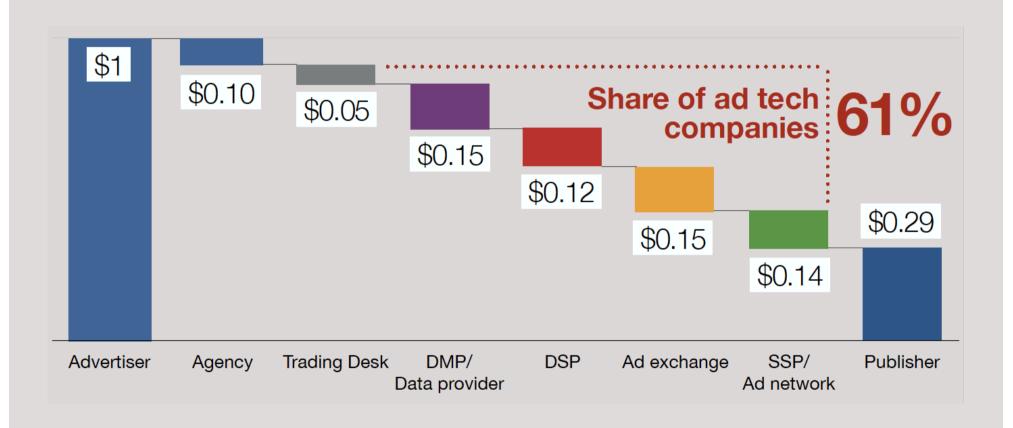
Total Average Revenue by Platform



Winners of the attention economy aggregate largest audiences & capture most of ad revenue

64% combined share 89%
their share in new ad spend

Who else captures \$ in digital ad ecosystem?





+30%
GLOBAL
INCREASE

62%
ON MOBILE

Source: PageFair 2017 Ad Block Report

Ad Collaboration

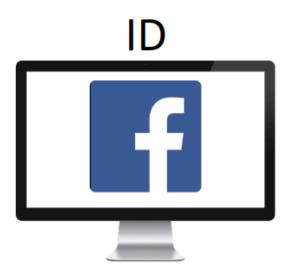
Selling National Content at Scale



Ad sales based on search



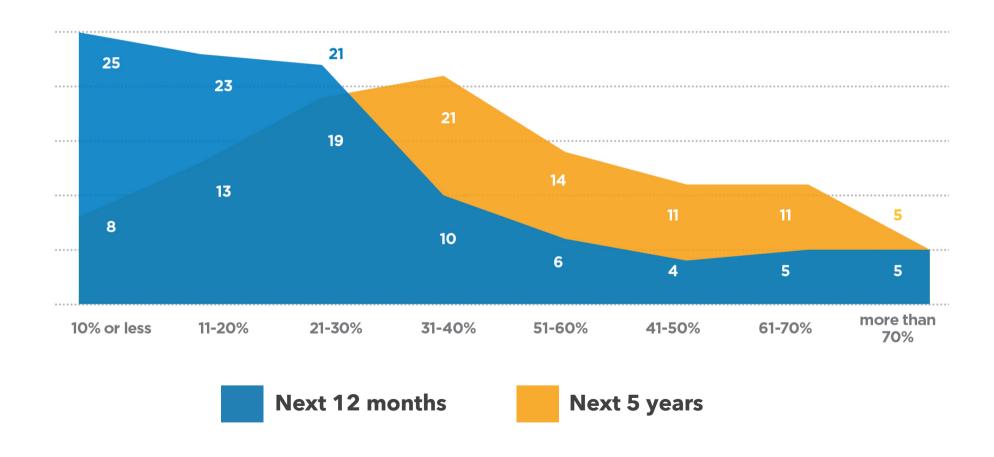




Ad sales based on audience

Publishers are looking at new revenue sources

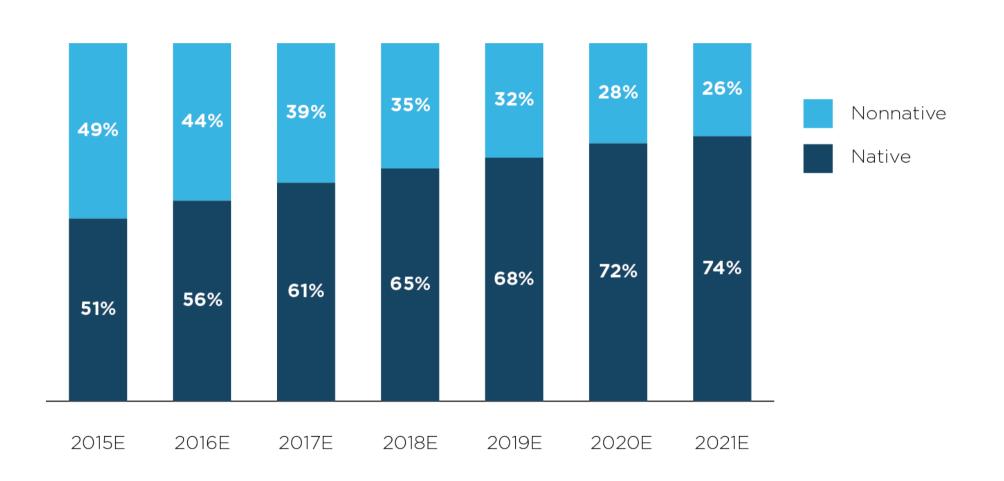
Total company revenue/income from non-traditional media activities (content sales and advertising)



US **Programmatic** Digital Display Ad Spending 2015-2019



Share of **Native Ads**In US Display Digital Ad Revenue 2015-2021



In Summary

Seize the opportunity to build business need for trusted journalism

Focus on the right metrics: loyalty & community

There are ad opportunities for publishers in collaborations and trusted environments



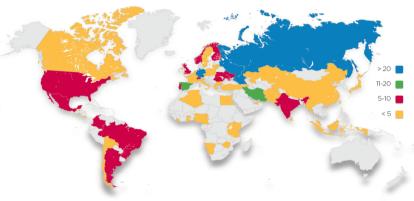








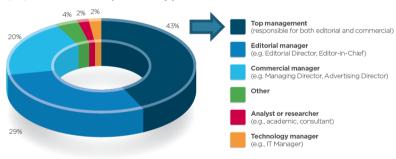
(Q11) Map of respondents



Source:

World News Media Outlook 2017 - Innovation Research Group, & WAN-IFRA

(Q2) Breakdown of respondents by job role



Source:

World News Media Outlook 2017 - Innovation Research Group, & WAN-IFRA

Successful Organisations* consider the following to be high priorities over the next 5 years:









Events and conferences

Podcasting /
Streaming audio

Special reports

Web TV / Video

^{*}Successful Organisations are both reporting financial growth and are seen to be innovative by their executives.

Who report overall revenues up of more than 10%) are more likely to invest in:



Paid-for content websites

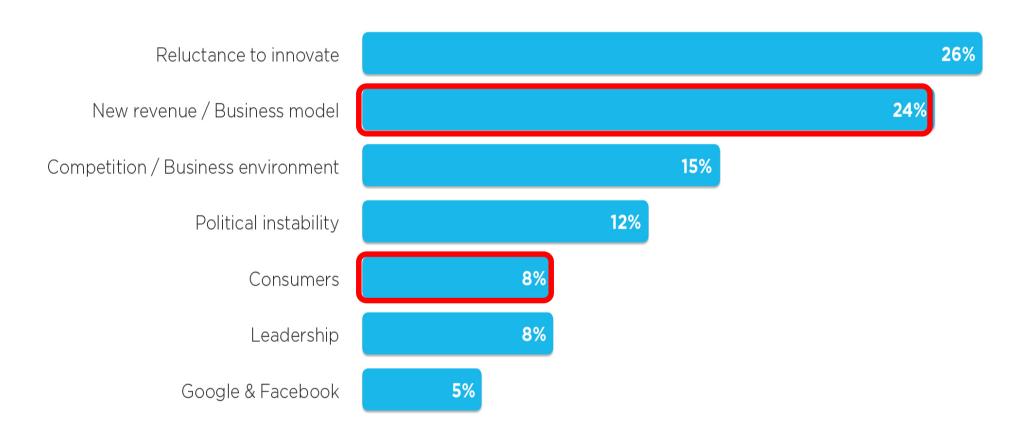


Paid-for mobile phone services



E-Commerce

What is the Greatest Risk to your Company's Future Success?





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